

Message Text

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43

ACTION ARA-10

INFO OCT-01 ISO-00 L-03 SP-02 TRSE-00 CEA-01 CIEP-01 IO-13

EB-07 INR-07 INRE-00 SSO-00 SS-15 NSC-05 NSCE-00

ARAE-00 /065 W

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O R 291812Z APR 76

FM AMEMBASSY LIMA

TO SECSTATE WASHDC IMMEDIATE 9961

INFO USUN NEW YORK 747

C O N F I D E N T I A L LIMA 3957

FOR: UNDERSECRETARY MAW, ARA - AMB. RYAN, L/ARA - MR. GANTZ,
S/P - MR. EINAUDI, TREASURY - MR. MARESCA

E.O. 11652: GDS

TAGS: EIND, EINV, EMIN, PFOR, PE

SUBJECT: MARCONA - PROGRESS IN CONTRACT NEGOTIATIONS

REF: LIMA 3950

1. EMBASSY ECON COUNSELOR REVIEWED STATUS CPV AND MINPECO CONTRACT NEGOTIATIONS WITH MARCONA LAWYER BRADFIELD DURING CONVERSATION LATE MORNING APRIL 29. BRADFIELD CITED GOOD PROGRESS AFFREIGHTMENT CONTRACT, WHICH COULD BE SUCCESSFULLY CONCLUDED WITHIN 24 HOURS. SALES CONTRACT HAS BEEN MORE DIFFICULT, BUT BASED ON LATE DEVELOPMENT DECISION WITHIN GOP (APPARENT HIGH-LEVEL -- CONFIRMED BY DE LA PUENTE TO DCM THIS MORNING BY TELEPHONE -- TO NEGOTIATE 3.1 MILLION TONS SALES ON C&F BASIS USING \$17 BASE FIGURE FOR FIRST 1.1 MILLION) BRADFIELD ANTICIPATES THAT SALES CONTRACT COULD BE CONCLUDED WITHIN ONE OR TWO DAYS.

2. AS INDICATED LIMA 3950, BRADFIELD PLANS MERELY REVIEW WITH TAX AUTHORITIES JUST-COMPLETED TAX CLAIMS SUBMISSION. FORMAL SUBMISSION WILL NOT BE MADE UNTIL COMPANY HAS RECEIVED LETTER OR OTHER APPROPRIATE
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ASSURANCES FROM USG MENTIONED STATE 103090.

DEAN

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Message Attributes

Automatic Decaptioning: X
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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: CunninFX
Disposition Case Number: n/a
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Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
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Margaret P. Grafeld
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